Ariba Network (AN) Account Types for Sellers

The AN offers two account types for suppliers to choose from to suit their individual needs.

	Standard Account	Enterprise Account
Orders & Invoices	• Respond to **orders via email only** • Check **invoice status only through email** notifications sent by Newell Brands • **Document retrieval** from the Ariba Network portal is **limited** to 200 most recent and can only be resent via email	• **Avoid email** notifications if desired. Obtain **all orders** and invoice copies directly from the **Ariba Network portal** • **No limit** to the number of **documents** you can retrieve on the Ariba Network. **Access copies** instantly • Use CSV uploads to manage large documents or many documents at once
Catalogs	• **No catalogs** can be published **on the Ariba Network** • Newell Brands has the option to publish and manage internal catalogs that they choose to create within their internal Ariba B&I Platform	• **Publish catalogs** that detail suppliers' products and services • Available to Newell via **Punchout** connection or through **hosted** catalogs (CIF) **on the Ariba Network**
ERP Integration	• **Not available**	• Suppliers are able to integrate their backend systems entirely to the Ariba Network to create **100% touchless transactions** • Drops benefits directly to suppliers' bottom line through **faster payments, reducing errors and lower costs**
Reporting	• **Not available**	• Reports **can be generated** to track transactions and review sales activities
Support	• **Basic** support is available through the use of the Online **Help Center** documentation, beyond that it is up to Newell Brands to assist each supplier should the need arise	• Basic support through the Help Center is available • In addition, **phone, chat and web form** support resources
Fees — **Downstream** *(Buying & Invoicing)*	• **100% free** no matter how many transactions occur, documents that are communicated or $ value of the relationship	• **Fees may apply** based on the number or documents and transactional $ value between suppliers and their customers
Fees — **Upstream** *(Sourcing Events)*	No fees are incurred for a supplier to participate in upstream sourcing events	